



## SMALL BUSINESS ASSISTANCE CHART

Type of Assistance	Referral Partner	Contact Information
Start up or existing business: Loan guarantees for non & for profits/504's/micro loans: certification for Federal procurement contracts	Small Business Administration	<a href="http://www.sba.gov">www.sba.gov</a> 302.573.6294
Training and development Minority owned, women owned small businesses: disadvantaged businesses	First State Community Action Agency	<a href="http://www.firststatecaa.org">www.firststatecaa.org</a> 302.856.7761
Start up or existing business: Refer to commercial banking: workshops/seminars for start-up and existing business	Small Business Development Corp. (SBDC)	<a href="http://www.delawaresbdc.org">www.delawaresbdc.org</a> 302.831.1555
Small business Micro-enterprise loan program, training partner with Delaware Tech for small business: offer training for procurement certification	City of Wilm. Economic Dev.	<a href="http://www.ci.wilmington.de.us">www.ci.wilmington.de.us</a> 302.576.2120
Companies must relocate or reside in Delaware: Loans-demo & commercial : investment funding of equity funding, long-term debts with royalty payback, or convertible debentures	Delaware Innovative Fund	<a href="http://www.difonline.com">www.difonline.com</a> 302.777.1616
Existing DE or relocating businesses or referrals: Loans, consultations, SBIR bridge grants	DEDO	<a href="http://www.state.de.us/dedo">www.state.de.us/dedo</a> 302.739.4271
Any commercial, industrial, or ag DE business/working capital-fixed assets Referred to commercial banking	Delaware Access/DEDO/Financial Institutions	<a href="http://www.state.de.us/dedo">www.state.de.us/dedo</a> 302. 739.4271
Small to medium size business Industrial Revenue Bond (IRB),manufacturing-first-time farmers (501-c-3's)	DEDO	<a href="http://www.state.de.us/dedo">www.state.de.us/dedo</a> 302-739.4271
Small business loans; Most Delaware based businesses: Lending for companies turned down by banks: Workshops/seminars Business Growth Fund; Direct loans-\$2,000 to \$50,000	First State Community Loan Fund	<a href="http://www.firststateloan.org">www.firststateloan.org</a> 302.652.6774
Small Business start-up and existing Counseling, workshops/seminars	SCORE	<a href="http://www.scoredelaware.org">www.scoredelaware.org</a> 302.573.6552
Start-ups and existing: Workshops/seminars/financial management/business planning Micro enterprise loan program up to \$1,500 in the form of a cash match.	YWCA	<a href="http://www.ywcanc.org">www.ywcanc.org</a> 302. 658.7161

### OFFICE OF THE DIRECTOR

HASLET ARMORY • 122 WILLIAM PENN STREET • DOVER, DE 19901  
PHONE: (302) 739-4206 • FAX: (302) 739-1965 • EMAIL: DEOMWBE@STATE.DE.US  
WEBSITE: WWW.OMWBE.DELAWARE.GOV



## SMALL BUSINESS ASSISTANCE CHART

*For assistance with loans and/or grant/ trainings:*

Type of Assistance	Referral Partner	Contact Information
Existing Business Loans: SBA 504: High risk loans Small business loans to NCCo businesses only, except SBA 504 program open to all businesses	WEDCO	<a href="http://www.wedco.org">www.wedco.org</a> 302.571.9088
Commercial realty projects for targeted communities	Delaware Community Investment Corp.	302.655.1420
Most businesses including non-profits: Ineligible for other programs/releasing programs, direct loans	USDA/Rural Developments (RBS)	302.697.4324
Small home or office businesses Start up expenses, working capital, expansion, acquisition	SBA	<a href="http://www.sba.gov">www.sba.gov</a> 302-573.6294
Small business in rural communities/designated underserved Loans/purchase land; building construction, working capital, machinery	Rural Lending Corp.	800.730.0017
Community Loan Express Loan Program & SOHO Loan Program Loan Solutions for Small & Start-up Businesses	CTW & Consulting Associates	<a href="http://www.ctwcallc.com">www.ctwcallc.com</a> 302-266-6150
MicroLoan Program Loans \$500-\$5,000 (3-5 yrs)	Wilmington Urban League	MicroEnterprise Division 302.576.2120
Federal grants		<a href="http://www.grants.gov">www.grants.gov</a>

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## SMALL BUSINESS ASSISTANCE CHART

### *For assistance with consulting:*

Type of Assistance	Referral Partner	Contact Information
Resource for small business: consulting	SCORE	NCCo: 302.573.6552
Start up/existing business Consulting	DSU Entrepreneurial Center	302.857.6943
Start up/existing business counseling/referrals/learning opportunities Consulting/referral	State and County Chambers of Commerce	State: 302.655.7221
Business counseling, referrals, recruitment Consulting/referral	NCCo Economic Development	302.737.4343
Business counseling, referrals, recruitment Consulting/referral	Kent County Economic Development	302.678.3028
Business counseling, referrals, recruitment Consulting/referral	Sussex Economic Development	302.855.7770
Business training, consulting, resource provider Consulting/referral	DEMEP	302.283.3133 <a href="http://www.demep.org">www.demep.org</a>
All job posting, layoff consulting, legal advice service, recruitment resource Consulting/referral	Department of Labor	302.761.8084 <a href="http://www.delawareworks.com">www.delawareworks.com</a>
For profit women/minority owned Consulting/referral	Office Minority & Women Business Enterprises	302.739.4206 <a href="http://www.state.de.us/omwbe">www.state.de.us/omwbe</a> DEOMWBE@state.de.us

### *For assistance with government contracting:*

Type of Assistance	Referral Partner	Contact Information
Business seeking state and federal contracts: Consulting	SBDC Government Marketing Assistance	302.831.1555

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## SMALL BUSINESS ASSISTANCE CHART

### *For assistance with networking:*

Type of Assistance	Referral Partner	Contact Information
All businesses Networking/health insurance/educational events	Delaware State Chamber of Commerce	302.655.7221 800.292.9507 <a href="http://www.dscc.com">www.dscc.com</a>
Technology based businesses: Networking	Digital Delaware	<a href="http://www.digidelaware.com">www.digidelaware.com</a>
All home based businesses: Networking: see business programs, then "home-based business forum"	Home-based Business Forum	302.529.8890 <a href="http://www.nccccc.com">www.nccccc.com</a>
All businesses Networking/educational events/trade shows	New Castle County Chamber of Commerce	302.737.4343, <a href="http://www.nccccc.com">www.nccccc.com</a>
All businesses: Networking	Central Delaware Economic Development Council	302.678.3028 <a href="http://www.cdcdc.org">www.cdcdc.org</a>
All women-owned businesses: Networking	Wilmington Women in Business	302.656.4411- <a href="http://www.wwb.org">www.wwb.org</a>

### *For assistance with Not-for-Profit:*

Type of Assistance	Referral Partner	Contact Information
Non-profit organizations Training, technical assistance and management support	Nonprofit Community Resource Center	302.573.4475 <a href="http://www.udel.edu/ncrc">www.udel.edu/ncrc</a>
All small businesses Technical assistance for start ups	Espanos Unidos (Hispanics United)	302.349.4513

### *For assistance with tax questions:*

Type of Assistance	Referral Partner	Contact Information
All businesses Tax related questions and business licensing	Division of Revenue	<a href="http://www.state.de.us/revenue">www.state.de.us/revenue</a> NCCo: 302.577.8200 Del. Only: 800.292.7826

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